

# Atlas Copco, Service Sales Engineer

2025-05-09 23:54:02

**Company name**

Atlas Copco K.K.

**Job description****Service Sales Engineer****Your Role**

Main mission is to grow Service market in Japan by finding and developing new customers, explore new sales opportunities, maintain and further develop existing customers.

**To succeed, you will need**

Having a good understanding about the market and competition. It is required to plan and execute own, company and divisional activities in line with Business Line activity plan. Find ways to maximise the profitability of Service business in accordance with agreed business plans whilst maintaining required GP.

**In return, we offer you**

- At Atlas Copco we believe in challenging the status, always looking for a better way.
- Our caring culture and leading-edge technology enable us to innovate for a sustainable future.
- With us you become part of a global community of passionate people making a tangible impact on people's lives.
- We offer a wide range of interesting job roles and many opportunities to grow. This is where it begins – Join us at the Home of Industrial Ideas.

**City:** Nagoya

**Email**

mitsuko.weaver@atlascopco.com