

# Technical Sales Engineer - Smart Eye Japan Co., Ltd.

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## Company name

Smart Eye Japan Co., Ltd.

## Job description

**Smart Eye is leading the global market for Driver Monitoring Systems, which will soon be a standard component in every car.**

Monitoring the driver behavior is safety critical both for normal driving as well as for autonomous driving.

We are looking for sales engineers who are used to working within the automotive industry.

We provide a high-tech working environment in an exciting and expanding business and depending on your skills and interest you can work within a wide range of fields.

You will have great opportunities to personal development, challenges and great fun. You will work with highly talented people and join our spirit of an open, inclusive and creative culture.

We believe in true teamwork where everybody is important.

## Work description

This position is a key point of contact for clients and provide both pre and after-sales advice.

The position liaises regularly with other members of the sales team and colleagues from a range of departments.

A big focus of the role is to develop business across Automotive sectors and locations, therefore extensive travel will be required and should be expected mainly in Japan to facilitate successful target fulfillment.

## **Location: Smart Eye Japan**

### **Must-have-skills:**

- University Degree (Bachelor's degree)
- A solid technical background, specially a solid technical understanding of image processing in automotive.
- Relevant experience in technical and sales support, minimum 3 to 5 years
- Analytical and problem-solving skills
- Relevant experience and good understanding of technology sales and software-based solutions combined with strong business focus
- Excellent communication and interpersonal skills
- Willing to travel to participate at trade shows, meet clients and support sales organization
- Good understanding of CRM systems and other relevant support systems

### **Who are you?**

We welcome all types of personalities and believe in a true mix of people to create a dynamic work environment.

- Ability to work independently in an environment that changes rapidly.

- A positive, enthusiastic, open, entrepreneurial attitude and willingness to work closely with customers as well as other functions within Smart Eye to achieve the growth.
- Strong analytical, creative skills, independent, self-driven, thorough, curious and with a strong interest in new technologies.
- Communication skills with fluency in both Japanese and English. Other languages are a merit.

## **Want to Apply?**

If you are interested in this role, please send your resume and cover letter (both in English) to [info-japan@smarteye.se](mailto:info-japan@smarteye.se).

You can also reach to us if you have any questions for this position or our company.

### **Email**

info-japan@smarteye.se